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KippsDeSanto & Co. Announces 2012 Promotions

McLean, VA (January 17, 2012) – KippsDeSanto & Co. announced today that the company has promoted K. Packard "Pack" Fancher to Director, Aaron M. Sharp to Vice President, and Melissa A. Curling to Operations Manager.

"These promotions are well-deserved and recognize the leadership that Pack, Aaron, and Melissa provide to our company and our clients," said Robert D. Kipps, Managing Director of KippsDeSanto & Co.

Prior to joining KippsDeSanto & Co. in 2007, Mr. Fancher spent 13 years with Merrill Lynch, where he specialized in providing commercial banking services to middle market companies. He also served as Vice Chairman of the Business Financial Services Advisory Council. Mr. Fancher was co-founder and CEO of Neighborhood Area Networks, LLC, a start-up company that developed a distributed computing architecture solution for the home security industry. He also served as a Vice President at Matrix Capital Markets Group, a middle market investment bank focused on providing merger and acquisition advisory services for corporate and privately-held companies. Mr. Fancher holds a B.S. degree in economics from Virginia Polytechnic Institute and State University – Pamplin College of Business.

Mr. Sharp has more than six years of experience providing advisory services on a range of strategic and financial transactions to private and public companies in the aerospace, defense, and government market. Before joining KippsDeSanto & Co. in 2009, Mr. Sharp was an Associate with Harren Equity Partners. Previously, Mr. Sharp was with Jefferies & Company in Washington, D.C., focusing on merger and acquisition advisory and corporate finance transactions for companies in the aerospace, defense, and government space. Mr. Sharp holds a B.S. degree, Summa Cum Laude, in finance and accounting from the University of Maryland.

Ms. Curling, who joined KippsDeSanto & Co. in 2008, previously served as the Executive Assistant to the Managing Directors. In her new position she will be responsible for personnel and support services management, vendor relations, as well as finance and compliance coordination. Ms. Curling came to KippsDeSanto & Co. from Grant Thornton LLP. She earned her B.F.A. degree in dance performance from East Carolina University School of Theatre and Dance.

KippsDeSanto & Co. is an investment bank focused on delivering exceptional merger and acquisition and financing transaction results for leading technology and defense companies. For more information on KippsDeSanto & Co., please visit www.kippsdesanto.com.