



## Senior Government Official Talks About the Need for Public-Private Partnerships at 4th National Security Perspectives Hosted by KippsDeSanto & Co and Benchmark Executive Search.

**Washington, April 20, 2011** – Nearly 200 CEOs and government leaders met last week at [Congressional Country Club](#) for the 4<sup>th</sup> Annual “National Security Perspectives” event hosted by [KippsDeSanto & Co.](#), a leading defense & technology investment bank, and [Benchmark Executive Search](#), a leading federal sector search firm for executive suite and board positions.

“The CEOs in attendance know it will take a strong combination of both products and services to improve the nation’s cybersecurity posture and enhance the government’s national security mission,” said Melissa Hathaway, who served in the [Obama Administration](#) and on the [National Security Council](#) as acting senior director for Cyberspace.

At this event, many of the nation’s top federal industry CEOs, as well as flag officers and senior government officials from the [Department of Defense](#) and the Intelligence Community, listened to the keynote speakers’ remarks and answers to questions about the importance of government and industry collaboration in developing innovative solutions to meet the evolving cyber threats of the 21<sup>st</sup> century.

“The keynote speaker has a deep and nuanced understanding of the challenges facing the intelligence community and his clear and frank answers to audience questions were inspiring,” said Michael Olson, CEO at [Cloudera](#), the leading provider of next-generation data management systems built on Apache Hadoop. “Also, the opportunity to meet and talk with other leaders in the government and industry made this a really valuable event.”

“Kudos to KippsDeSanto & Co. Getting direct access and perspectives from senior government leadership is an essential need for industry to effectively respond to both the nature and priorities of pressing concerns in National Security. The keynote speakers’ talk gave exactly that kind of valuable insight combined with candor, openness, and depth that was exceptional and very welcome” noted Shiv Krishnan, CEO of [Indus Corporation](#).

“The need to protect the critical infrastructure of the nation is one of the most important challenges facing both government and industry,” said [Jeremy King](#), managing partner of Benchmark Executive Search. “We are thrilled that our ‘connecting the community’ programs for government, business, and technology leaders have been successful in forging new relationships and providing access and insight into the national security and intelligence arena.”

The next “National Security Perspectives” event will be held on November 10<sup>th</sup>, 2011; to learn more contact Pack Fancher, [pfancher@kippsdesanto.com](mailto:pfancher@kippsdesanto.com) or Jeremy King, [jeremy@benchmarkES.com](mailto:jeremy@benchmarkES.com).

### **About [KippsDeSanto & Co.](#)**

KippsDeSanto is an investment bank focused on delivering exceptional results for leading, growth-oriented defense and technology companies. The KippsDeSanto team leverages its creativity and industry experience to provide M&A, private financing, and strategic consulting. The senior bankers have advised on over 100 transactions totaling more than \$10 billion in deal value. Capitalizing on real-time industry trends and in-depth technical and strategic analysis, KippsDeSanto’s solutions-driven approach is highly structured and uniquely tailored to each client to help market leaders realize their full strategic value. ([www.kippsdesanto.com](http://www.kippsdesanto.com))

### **About [Benchmark Executive Search Inc.](#)**

Benchmark Executive Search Inc. is the leading executive search firm in the federal services industry. Based in Reston, Va., Benchmark’s mission is to build high impact leadership teams that achieve extraordinary results for clients. The Benchmark team has collectively more than 70 years of CxO, general management, vice president and board level executive search experience for public and private companies that provide defense, technology, cybersecurity, systems engineering and scientific products and services to [federal](#) and [commercial](#) markets worldwide. Benchmark builds long-term collaborative partnerships with individuals and organizations to develop high quality executive connections and lasting executive placements through a proprietary business assessment process, search model and commitment to client’s continued success. (<http://www.benchmarkes.com>)